

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

[illegible]

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1	5355	CARBIDE TIP STEEL BLADE - 6" TOP PUNCH - ONE WAY - 6 HOLE - END SECTION - 44" - PART #: 48-970-003	EA	120.34000	0.00	0.00
2	5354	CARBIDE TIP STEEL BLADE - 6" TOP PUNCH - ONE WAY - 5 HOLE - CENTER SECTION - 44" - PART #: 48-970-004	EA	120.34000	0.00	0.00
3	5356	CARBIDE TIP STEEL BLADES - 6" TOP PUNCH - ONE WAY - 3 HOLE, 1 PIECE 28" CENTER SECTIONS - PART NUMBER: 48-970-005	EA	76.58000	0.00	0.00
4	8456	CARBIDE TIP STEEL PLOW BLADES 6" TOP PUNCH - WING END SECTION RIGHT HAND WILL DESIGNATE THE DIRECTION OF THE TAPER ON THE LEADING EDGE. - PART NUMBER: 48-970-013	EA	54.70000	0.00	0.00
5	8457	CARBIDE TIP STEEL PLOW BLADES - 6" TOP PUNCH - WING END SECTION LEFT HAND - WILL DESIGNATE THE DIRECTION OF THE TAPER ON THE LEADING EDGE. - PART NUMBER: 48-970-013	EA	54.70000	0.00	0.00
6	5317	1x8" FSE THROUGH HARDENED STEEL PLOW BLADES 8" TOP PUNCH - ONE WAY - 60" SECTION - 8 HOLE - PART NUMBER: 48-960-002	EA	108.00000	0.00	0.00
7	5353	1x8" FSE THROUGH HARDENED STEEL PLOW BLADES - 8" TOP PUNCH - ONE WAY - 72" SECTION - 9 HOLE - PART NUMBER: 48-960-003	EA	130.00000	0.00	0.00
8	5322	REGULAR STEEL SNOW PLOW BLADES - ONE WAY - 17 HOLE, 8" CENTER PUNCH - 11' PLOW BLADE - PART # - 48-910-001	EA	130.00000	0.00	0.00
9	5340	REGULAR STEEL SNOW PLOW BLADES - ONE WAY - 17 HOLE, 6" TOP PUNCH- 11' PLOW BLADE PART NUMBER - 48-910-002	EA	95.00000	0.00	0.00
10	5323	REGULAR STEEL SNOW PLOW BLADES - WING BLADE - 17 HOLE, 8" TOP PUNCH - 11' PLOW BLADE - PART NUMBER: 48-910-003	EA	130.00000	0.00	0.00
11	8458	REGULAR PLOW STEEL SNOW PLOW BLADES - BLADE 12', 14 HOLE, 6" TOP PUNCH - PART NUMBER: 48-910-006	EA	104.00000	0.00	0.00
12	5324	REGULAR STEEL SNOW PLOW BLADES - WING BLADE 9', 14 HOLE, 8" CENTER PUNCH - PART NUMBER: 48-920-002 .	EA	106.00000	0.00	0.00

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13	5325	REGULAR STEEL SNOW PLOW BLADES - 6" TOP PUNCH, 14 HOLE BLADE - 9' WING BLADE - PART #: 48-920-003	EA	78.00000	0.00	0.00
14	5360	REGULAR STEEL SNOW PLOW BLADES - 8" TOP PUNCH 14 HOLE BLADE - 9' WING BLADE - PART NUMBER: 48-920-004	EA	78.00000	0.00	0.00
15	8459	REGULAR STEEL SNOW PLOW BLADES - WING BLADE 10', 15 HOLE, 6" TOP PUNCH - PART NUMBER:48-920-005	EA	86.00000	0.00	0.00
16	5341	REGULAR STEEL SNOW PLOW BLADES - 72" GRADER BLADE SECTION 6" - PART NUMBER: 48-930-001	EA	44.00000	0.00	0.00
17	5326	REGULAR STEEL SNOW PLOW BLADES - 72" GRADER BLADE SECTION 8" - PART # - 48-930-002	EA	65.00000	0.00	0.00
18	8460	REGULAR STEEL SNOW PLOW BLADES - 72" SERRATED GRADER BLADE SECTION, 6" - PART # - 48-930-003	EA	63.00000	0.00	0.00
19	5361	8" CENTER PUNCHED 12' REGULAR STEEL BLADE, 18 HOLE. PART NUMBER: 48-930-005	EA	142.00000	0.00	0.00
20	8461	REGULAR STEEL SNOW PLOW BLADES - 11' CAT 120 GRADER WING 6" TOP PUNCH - PART # - 48-930-006	EA	95.00000	0.00	0.00
21	5329	REGULAR STEEL SNOW PLOW BLADES - JOHN DEERE 544E BUCKET CUTTING EDGE - PART NUMBER: 48-940-001	EA	320.00000	0.00	0.00
22	5327	REGULAR STEEL SNOW PLOW BLADES - JOHN DEERE 544G & H - BUCKET CUTTING EDGE SET - PART NUMBER: 48-940-002 - \$400.00 END SECTION ONLY: \$65.00/EACH.	EA	0.00000	0.00	0.00
23	8462	REGULAR STEEL SNOW PLOW BLADES - JOHN DEERE 310 & 410 - BUCKET CUTTING EDGE - PART NUMBER: 48-940-003	EA	230.00000	0.00	0.00
24	8463	REGULAR STEEL BUCKET CUTTING EDGE - CRAIG SNOWBUCKET EDGE - PART NUMBER: 48-940-005	EA	340.00000	0.00	0.00
25	8464	REGULAR STEEL SNOW PLOW BLADES - 7 1/2' FISHER PLOW BLADE 6" TP - PART NUMBER: 48-940-020	EA	60.00000	0.00	0.00

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26	8465	REGULAR STEEL SNOW PLOW BLADES - 8' FISHER PLOW BLADE 6" TP - PART NUMBER: 48-940-021	EA	60.00000	0.00	0.00
27	8466	REGULAR STEEL SNOW PLOW BLADES - 120" VIKING RUNWAY PLOW SECTION 8" CP - PART NUMBER: 48-940-010	EA	118.00000	0.00	0.00
28		6" TOP PUNCHED 36" CARBIDE BLADE, 5 HOLES (12") VAOT PART NUMBER: 48-970-020 MAINE DOT #62030001007	EA	98.46000	0.00	0.00
29		48" CARBIDE BLADE, 6" TOP PUNCHED, 6 HOLES (12"). VAOT PART NUMBER: 48-970-021 MAINE DOT #62030001008	EA	131.28000	0.00	0.00
30		6" TOP PUNCHED 84" CARBIDE JD GRADER BLADE, 15 HOLE PART NUMBER: 48-970-030	EA	229.74000	0.00	0.00
31		8" TOP PUNCHED 60" 1x8" FSE THROUGH HARDENED STEEL BLADE, 7 HOLE (12"). PART NUMBER: 48-960-010	EA	108.00000	0.00	0.00
32		8" TOP PUNCHED 72" 1x8" FSE THROUGH HARDENED STEEL BLADE, 8 HOLE (12"). PART NUMBER: 48-960-011	EA	130.00000	0.00	0.00
33		8" TOP PUNCHED 84" 1x8" FSE THROUGH HARDENED STEEL BLADE, 15 HOLE PART NUMBER: 48-960-030	EA	151.00000	0.00	0.00
34		6" TOP PUNCHED 11' REGULAR STEEL BLADE, 13 HOLE (12"). VAOT PART NUMBER: 48-910-020 MAINE DOT #62030001070	EA	95.00000	0.00	0.00
35		6" TOP PUNCHED 10' REGULAR STEEL BLADE, 12 HOLES (12"). VAOT PART NUMBER: 48-910-021 MAINE DOT #62030001069	EA	86.00000	0.00	0.00
36		6" TOP PUNCHED 9' REGULAR STEEL BLADE, 11 HOLES (12"). VAOT PART NUMBER: 48-910-022 MAINE DOT #62030001078	EA	78.00000	0.00	0.00
37		Carbide grader blade, 6" top punched 48", 6 hole, part #48-970-011	EA	131.28000	0.00	0.00
38		Wing blade, 15 hole, 6" TP RSWB-14 Part #48-920-001	EA	86.00000	0.00	0.00
39		BLADE- SLUSH CARB 4' MAINE DOT #62030001005	EA	133.32000	0.00	0.00

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## CONTRACT



**Vendor ID 0000010383**  
**Valk Manufacturing Co**  
**PO Box 428**  
**New Kingstown PA 17072-0428**  
**USA**

<b>Contract ID</b> 00000000000000000000000015816		<b>Page</b> 4 of 6
<b>Contract Dates</b> 08/21/2009 to 08/21/2010		<b>Origin</b> CPS
<b>Description:</b> CPS SNOWPLOW BLADES		<b>Contract Maximum</b> \$9,999,999,999.00
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 717-766-0711**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
40		BLADE - SLUSH CARB, 3' MAINE DOT #62030001006	EA	99.99000	0.00	0.00
41		BLADE - GRADER, 6', STD, CURVED, 3 -3-12 PUNCH MAINE DOT #62030001013	EA	44.00000	0.00	0.00
42		BLADE - GRADER SAWTOOTH, 6' MAINE DOT #62030001014	EA	63.00000	0.00	0.00
43		BLADE - WING, 13', 3-3-12 115 AP, MAINE DOT #62030001071	EA	90.00000	0.00	0.00
44		BLADE - BUCKET LG CASE 621/621B #L 127366 MAINE DOT #62030001076	EA	245.00000	0.00	0.00
45		BLADE - BUCKET SM CASE 621/621B #L 127367 MAINE DOT #62030001077	EA	225.00000	0.00	0.00
46		BLADE - WING 12' JD GRADER, 3-3-12 113 AP MAINE DOT #62030001080	EA	83.00000	0.00	0.00
47		BLADE - BUCKET CASE 580L/SL 10H, #112946A1 MAINE DOT #62030001099	EA	150.00000	0.00	0.00
48		BLADE - BUCKET, CASE 580 SM, #185506A1 MAINE DOT #62030001105	EA	150.00000	0.00	0.00
49		BLADE - 40E, 5 HOLES AT 8", CENTER-CENTER STARTING AT 4" FROM EACH END, AND 2" FROM TOP NH DOT	EA	109.40000	0.00	0.00
50		CARBIDE BLADE - SECTION 40C, FOR 120" BLADE. 3/4" X 6" X 40" (25 DEGREES). NH DOT	EA	109.40000	0.00	0.00
51		CARBIDE TIP STEEL BLADES - 6" TOP PUNCHED, 72" 9 HOLE- PART NUMBER: 48-970-008	EA	196.92000	0.00	0.00

### CONTRACT TERMS AND ADDITIONAL INFORMATION

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEVE SMITH  
PURCHASING AGENT  
802-828-4681  
FAX 802-828-2222  
steven.smith@state.vt.us

SCOPE OF CONTRACT: TO PROVIDE SNOW PLOW BLADES AND CUTTING EDGES TO VARIOUS STATE AGENCIES AND POLITICAL SUBDIVISIONS WITHIN VERMONT.

CONTRACT PERIOD: AUGUST 21, 2009 - AUGUST 21, 2010, WITH OPTION TO RENEW FOR TWO ADDITIONAL ONE YEAR PERIODS.

DELIVERY: 60 DAYS ARO

VENDOR CONTACT:  
DAN CRIBARI  
PLOW DIV. SALES MGR  
TEL: 717-766-0711, EXT. 122

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## CONTRACT



**Vendor ID 0000010383**  
**Valk Manufacturing Co**  
**PO Box 428**  
**New Kingstown PA 17072-0428**  
**USA**

<b>Contract ID</b> 0000000000000000000015816		<b>Page</b> 5 of 6
<b>Contract Dates</b> 08/21/2009 to 08/21/2010	<b>Origin</b> CPS	
<b>Description:</b> CPS SNOWPLOW BLADES	<b>Contract Maximum</b> \$9,999,999,999.00	
<b>Buyer Name</b> Smith, Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 717-766-0711**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
FAX: 717-697-6297						
EMAIL: PLOWSALES@VALKMFG.COM						
BLADESALES@VALKMFG.COM						

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH A STATE OF VERMONT, NEW HAMPSHIRE AND MAINE COOPERATIVE RFP FOR SNOW PLOW BLADE CUTTING EDGES ISSUED JULY 1, 2009 AND VENDOR'S RESPONSE DATED JULY 21, 2009.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 8, 2009 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED DECEMBER 8, 2008 AND SNOW PLOW BLADE CUTTING EDGES DETAILED SPECIFICATIONS DATED JUNE 23, 2009 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS.

DELIVERY: LIABILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE IN PARAGRAPH 3.13. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15  
REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15

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## CONTRACT



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**Phone #: 717-766-0711**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15  
REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

NOTE THE FOLLOWING EXCEPTIONS APPLY FOR POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE OF VERMONT:

CONTRACTOR WILL SUPPLY AT THE SAME PRICING, BUT F.O.B. - PLANT IN NEW KINGSTOWN, PA 17072.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT:  
[http://www.bgs.state.vt.us/forms/bgs\\_surveys/index.php?type=customer&action=customer](http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer)

CONTRACTOR ACCEPTS THE VISA PURCHASING CARD AS A FORM OF PAYMENT.

### WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

**By the STATE of VERMONT**

**By the CONTRACTOR**

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_